



OVERVIEW

AMY A. PEARL

Facilitator & Team Builder

Leadership Assessment & Development Expert

Author & Speaker

Chief Optimizer & Business Owner

AMY PEARL is an author, speaker, facilitator, and the Chief Optimizer at RV Rhodes. For two decades, the firm has provided strategic solutions and simple tools to help employers achieve their workforce goals. Amy and her team increase their clients' competitive advantage through award-winning programs such as:

- *The Collaboration Breakthrough*: Create a workplace you love with this interactive team experience and employee survey.
- *Aspiring Executives*: Be the best leader you can be through one of the top ten executive development program in North America (HR.com & LEAD2016).
- *Assessment Solutions*: Hire, evaluate, and develop people smarter with our full service assessment services or do-it-yourself certification programs.

Prior to her consulting experience, Amy enjoyed a twelve year career with M&T Bank, one of the country's largest and most successful banks. There, she was responsible for the retail bank's largest client portfolio and oversaw multi-million dollar projects in technology, organizational development, sales and marketing. Her efforts led to the successful implementation of some of the most ambitious initiatives in the organization's quest to build a sales culture. Today, she translates her strategic thinking and big-business experience into simple, results-oriented solutions for organizations ranging from billion dollar corporations to small not-for-profit organizations.

A strategic thinker with a true talent for facilitation, Amy's goal is to build Collaborative Workplaces across the continent. She is one of the largest Everything DiSC Authorized Partners in the world and a Master Trainer for the WorkPlace Big Five Profile. She also has designed employee surveys and 360° feedback solutions for Fortune 50 and Best Place to Work organizations.

Amy's common sense content and fun-loving style combine to create engaging presentations that give audiences simple tools to discover their talents, achieve their goals, and get energized by their work.

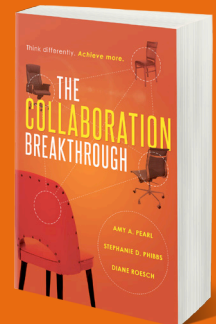
IMAGINE, FOR A MOMENT, a workplace where you and your co-workers:

- Share a clear and common purpose.
- Conduct open and respectful conversations.
- Easily build commitment and accountability.
- Find opportunities to innovate, learn and grow.
- Have complete trust and confidence in one another.

This workplace does exist – a workplace where people think differently and achieve their goals, crush the competition, turn customers into enthusiastic fans, and love going to work every day. It's called a Collaborative Workplace and it starts inside this Amazon #1 Best Seller by collaborators Amy Pearl, Stephanie Phibbs and Diane Roesch.

Creating a Collaboration Breakthrough is not only doable, it's essential in today's highly chaotic, competitive, uncertain, and every-changing business landscape.

The only question is do you have the courage to try?



"The Collaboration Breakthrough' gives anyone at any level the confidence and courage to improve the way they work with their co-workers and the results that they deliver."

Jeff Streb, Director of Human Resources, US Technology Solutions, Ingram Micro Inc.

TO CREATE A WORKPLACE YOU LOVE, PLEASE VISIT AMYPEARL.COM

716-845-5548 | APEARL@COLLABORATIONBREAKTHROUGH.COM | [in](https://www.linkedin.com/company/amy-pearl) AMYPEARL | [fb](https://www.facebook.com/amy.pearl) AMY_A_PEARL



SHORT BIOGRAPHY

AMY A. PEARL

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Author & Speaker
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AMY PEARL is the Chief Optimizer at RV Rhodes. For two decades, the firm has provided strategic solutions and simple tools to help employers achieve their workforce goals including:

- *The Collaboration Breakthrough* to create a workplace you love.
- *Aspiring Executives* to be the best leader you can be.
- *Assessment Solutions* to hire, evaluate, and develop people smarter.

As an author, speaker and facilitator, she translates her strategic thinking and big-business experience into simple, results-oriented solutions for organizations ranging from Fortune 50 and Best Place to Work corporations to small, not-for-profit organizations.

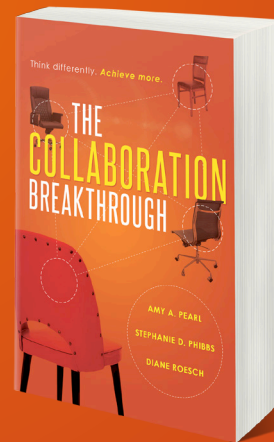
This experience is shared in her Amazon #1 Best Seller, *The Collaboration Breakthrough* in which Amy gives readers the tools, techniques and confidence to think differently about their workplaces – ultimately achieving greater results personally and for their organizations.

“An executive team must set the example for collaboration in their organization. ‘The Collaboration Breakthrough’ is a toolkit for every leader.”

David J. Nasca, President & Chief Executive Officer, Evans Bank, N.A.

“This program exceeded my expectations. It provided structure, depth, and a plan to elevate our assessment process from an administrative exercise to a valuable development tool.”

Tricia Marcus, Blue Cross/Blue Shield



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EXPERIENCE

AMY A. PEARL

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Colleges & Universities

- Canisius College
- University of Buffalo
- University of Missouri

Consumer Products & Testing

- Bureau Veritas
- Mentholatum
- Nestle Purina

Energy and Mining

- National Fuel
- Potash

Financial Services

- Canandaigua National
- Evans Bank
- M&T Bank
- Raymond James

Food Industry

- Barilla
- Sabra Dipping
- Wegmans

Government & Education

- New York State Judicial Court System
- West Seneca Schools

Healthcare Insurance

- Blue Cross / Blue Shield
- Independent Health

Healthcare Providers

- Catholic Health System
- Roswell Park Cancer Institute
- Unity Health System
- University of Buffalo Medical Practices

Manufacturing

- Curbell
- DuPont
- Moog
- Unifrax

Not for Profit Organizations

- Albright Knox Art Gallery
- Catholic Relief Services
- National Women's Hall of Fame
- United Way

Real Estate & Construction

- Calamar
- Cannon Design
- LPCiminelli
- Realty USA

Professional & Other Services

- Hodgson Russ
- Sovran Self Storage

Technology

- Aviat Networks
- Ingram Micro

Travel & Entertainment

- American Automobile Association
- Marcus Hotels and Theaters
- Seneca Gaming & Casinos

"'The Collaboration Breakthrough' is an incredible resource to identify & prioritize action items to influence change in any organization."

Christie Joseph, Vice President of Human Resources, HARBORCENTER & Buffalo Sabres/Buffalo Bills

"I've attended several workshops with the Collaboration Breakthrough team. I find them to be helpful, informative, actionable and fun. Amy Pearl has a knack for getting to the heart of a situation and offering solutions with grace and a sense of humor."

Patrice Hannotte, Senior Learning & Development Professional, AAA of Western & Central New York

"'The Collaboration Breakthrough' is an effective framework for enhancing communication and collaboration in any workplace. Easy to understand, easy to implement, and sustainable for organizations. Very informative session!"

Holly Nowak, President, HMN Resources



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PROGRAMS

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CREATING A COLLABORATIVE WORKPLACE

Imagine, for a moment, a workplace where you and your co-workers:

- Share a clear and common purpose.
- Conduct open and respectful conversations.
- Easily build commitment and accountability.
- Find opportunities to innovate, learn and grow.
- Have complete trust and confidence in one another.

This workplace does exist – a workplace where people think differently and achieve their goals, crush the competition, turn customers into enthusiastic fans, and love going to work every day. It's called a Collaborative Workplace and it starts with this presentation. During this interactive session, you'll explore different workplaces, identifying both your current and ideal workplace. Then, you'll create a go forward action plan to create a workplace that you love.

Audience: HR Professionals, Business Leaders, or Teams who want to create a workplace they love.

Format: Keynote, 1, 2 & 3 hour program options

YOUR COLLABORATION BREAKTHROUGH

What's the most difficult or important issue you're facing at work right now? If you want to resolve it, start by changing your thinking. In this presentation, we'll get you thinking about the 5 C's of Collaboration: Confidence, Clarity, Commitment, Conversations and Courage. You'll even get Breakthrough Tools featured in Amazon #1 Best Seller "The Collaboration Breakthrough" to take immediate action. It's time to start thinking differently and achieving more!

Audience: HR Professionals, Business Leaders, or Teams who want to create a workplace they love.

Format: Keynote, 1, 2 & 3 hour program options

PUTTING ASSESSMENTS TO WORK

Have your assessment workshops been fun but ineffective?

Have a pile of hiring assessments been collecting dust in storage?

Is your succession planning process like a dart game?

Then, come think strategically, hear real life success stories, and learn how to drive change by:

- Aligning assessments with business objectives and organizational needs.
- Revealing root causes of individual and organizational performance problems.
- Fast tracking competency development.
- Using ongoing activities and messaging to keep your assessments alive and working for you.
- Multi-purposing assessments to maximize the return on your investment.

Audience: Human Resources/Organizational Development Professionals

Format: Keynote, 1 & 2 hour program options

EVERYTHING DISC® TRAINER CERTIFICATION/WORKPLACE BIG FIVE PROFILE CERTIFICATION/360 BOOT CAMP

Interested in more programming that delivers insight AND the ability to utilize our robust assessment tools? Amy and the Collaboration Breakthrough Team offer two-day certification programs that ready participants to immediately begin benefitting from the use of these amazing assessment tools. You'll get the research, turnkey workshop materials, and online dashboards to order, print and manage all your reports. Most importantly, you'll build your expertise and make yourself the indispensable business partner you deserve to be.

Audience: Human Resources/Organizational Development Professionals

Format: Two-day programs for each assessment

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